

# CITY SPOTLIGHTS TOWNSVILLE

Get to know some of Australia's top regional cities







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DARWIN

## WELCOME TO TOWNSVILLE

## The tropical capital of North Queensland

"It's quite evident that the CBD (and city as a whole) is booming and will be home to many more residents in the near future." - (Gail.H, Reviewer, Homely.com.au)





Townsville is known as the unofficial capital of North Queensland. It's the 13th largest city by population in Australia, and has the largest shipping port in Northern Australia. It's also home to Australia's largest military base. As it's not surrounded by any mountains which create rain, this booming city receives 300 days of sunshine a year and is much drier than other cities.

Mining is a steady economic contributor: Townsville is the only city in the world to refine three base metals: zinc, copper and nickel<sup>3</sup> - with a major lithium-ion battery facility coming soon!



## **ECONOMIC FOCUS**

### GROSS REGIONAL PRODUCT

\$15.11 billion.

#### **KEY ECONOMIC CONTRIBUTORS**

**Mining** - As the economic mining centre for North Queensland, almost 20% of the GRP comes from mining and related services.

**Defence** - Almost 1 in 10 (8%) of residents are in the ADF or a family member, with the industry.

**Shipping** - The largest cargo and container port in Northern Australia is the country's lead exporter of zinc, lead, sugar, and fertiliser.



The government is investing half a billion (\$500 million) on upgrading an inland freight route (Mungindi to Charters Towers) to connect the region to Northern NSW - making the regional even more connected than it already is.

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High value, reliable and steady industries mean Townsville is a place where brands can grow.



PALLARENDA TRAIL RUN



## **CONSUMER OPPORTUNITY**



#### **CURRENT POPULATION**

201,433.

#### **YOUNG RESIDENTS**

With an average age of 36, Townsville has a younger population than most of regional Australia (41) - due to the military base and James Cook University.

#### **TOWNSVILLE LOVES ITS SPORTS**

The Queensland Country Bank Stadium seats 25,000 and is home to the NRL's North QLD Cowboys. The only female professional sports team in northern Australia, Townsville Fire, competes in the WNBL.



Higher income: Townsville residents have a higher median weekly income (\$672) than Queensland (\$660) and Australia as a whole (\$662).



Townsville is the place to reach a younger audience with aboveaverage incomes - setting your brand up for lifelong customers.

## **CULTURAL OPPORTUNITIES TO PLUG INTO**



## NAFA - NORTH AUSTRALIAN FESTIVAL OF THE ARTS

A month-long hybrid Fringe and cultural festival that attracts over 100,000 people and includes the Tropics Sounds music festival too!

WHEN: June/July



#### **TOWNSVILLE CULTURAL FESTIVAL**

For over 25 years this 3-day festival has been celebrating "unity in diversity" by bringing together over 300 unique arts, cultural and performing groups of North Queensland. WHEN: August



#### AUSTRALIAN FESTIVAL OF CHAMBER MUSIC

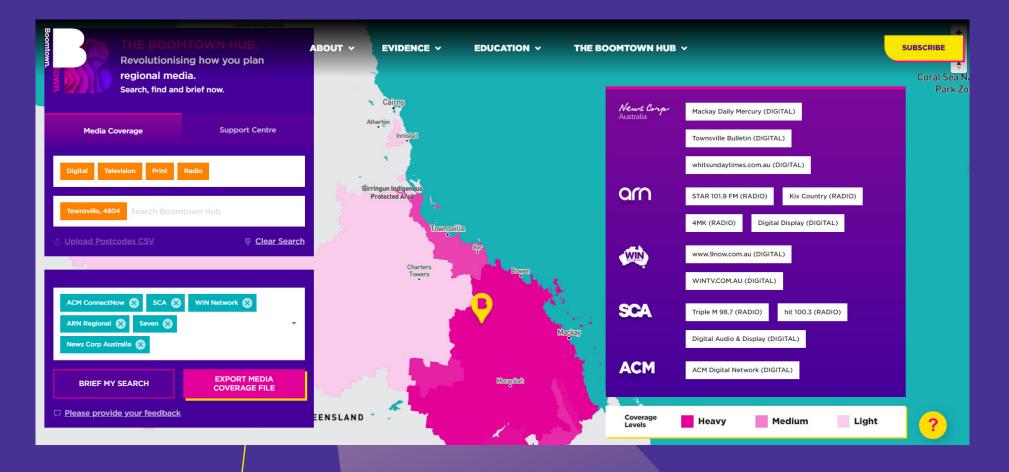
This 10-day international festival has been attracting chamber music fans and artists for over 30 years now.

WHEN: July

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**Marketer opportunity:** Although previously known as a military and mining town, brands will find a surprisingly colourful line up of events to activate in Townsville.

## **UNLOCK 201,433 TOWNSVILLE RESIDENTS IN MINUTES**





### **BOOMTOWN.MEDIA/HUB**



## RESOURCES TO HELP YOU HARNESS THE POWER OF REGIONAL MEDIA AUDIENCES.

#### Boomtown.media

Sign up for Masterclasses, download case studies, meet Boomtown residents and discover how 9.6m extra Aussies can help you grow your brand.

#### boomtown.media/hub

The Boomtown Hub is your planning tool to regional Australia. Search interactive maps, download CSVs and use our streamlined to brief multiple media owners.



SOURCES:

Rain stat: https://www.experienceoz.com.au/en/7-things-you-didnt-know-townsville • https://economy.id.com.au/townsville • Large stat: https://www.statedevelopment.qld.gov.au/regions/queensland/north-qld ADF stat: https://www.townsville.qld.gov.au/\_\_\_\_data/assets/pdf\_file/0018/9360/Defence-Fact-Sheet-17.pdf

Inland upgrade: https://investment.infrastructure.gov.au/projects/Project\_latalis.aspx?Project\_id=113713-20QLD-NP 
 thtps://profile.id.com.au/townsville/populatio
Pop stat: https://www.statedevelopment.gld.gov.au/regions/queensland/north-gld
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