

CITY SPOTLIGHTS BALLARAT

Get to know some of Australia's top regional cities





14 OF 19
MAJOR CITIES
IN AUSTRALIA
ARE IN
BOOMTOWN.

WELCOME TO BALLARAT

City of Goid

"The Ballarat region has a rich history thanks to its gold rush origins, and a prosperous future as one of Australia's strongest regional cities." - Mikaela Day, Journalist, Herald Sun





As the 3rd largest city in Victoria (behind Melbourne and Geelong), Ballarat is positioned to benefit from what property expert Terry Ryder calls "the exodus to affordable living" as people leave Melbourne and move to this much more affordable city just 90 mins away.

Although the city's prosperity began in 1851 when gold was discovered at an area of Ballarat named (ironically) Poverty Point, the regional Boomtown has evolved into a city containing a mix of tourism, government, and advanced manufacturing for brands like Mars Wrigley, McCain Foods, Petstock and IBM.



ECONOMIC FOCUS

GROSS REGIONAL PRODUCT

\$7.69 billion.

KEY ECONOMIC CONTRIBUTORS

A services economy: led by Health Care, Education, Retail, Construction and Manufacturing.

Manufacturing: By far the region's biggest export, valued at \$3.3 billion.

Growth engine: BWEZ - Ballarat West Economic Zone is a 438-hectare commercial area in development adjacent to the airport and rail lines.

Opened in 2021 and recognised for its architecture and sustainable building practices, the GovHub office precinct holds 1,000 government employees - 600 who moved to Ballarat from Melbourne.





With an economic growth of 10.3% in just one year, Ballarat is a great place to do business and find customers.





CONSUMER OPPORTUNITY



CURRENT POPULATION

118,137

AVERAGE WEEKLY INDIVIDUAL INCOME

Young movers: Ballarat has benefitted from the Urban exodus, as seen in the latest census, the largest demographic moving to the area was 20-39 year olds, accounting for more than 50%.

Rent in Ballarat is significantly lower than Melbourne, with some Ballaratians chosing to work from home but commute to Melbourne a few times a week. Melbourne salary x Ballarat low cost of living is a big win for many people.

2.6 million visitors a year with record visitor spending has seen the region excited about long-term sustainable growth.



With Melbourne pipped to overtake Sydney's population in 2030, nearby Ballarat will also experience growth expecting to increase by 18% in 10 years!



When looking to reach relaxed residents and tourists, Ballarat is a regional city to advertise your brand.

CULTURAL OPPORTUNITIES TO PLUG INTO



BALLARAT SHOW

Running since 1859 this long weekend fair is an official public holiday and attracts over 30,000 people to the regional city.

WHEN: November



BALLARAT SWAP MEET

One of the largest swap meets in the world, everyone will find something to treasure at this event that attracts 30,000 people each year.

WHEN: February



SPRINGFEST

Set on the foreshore of Lake Wendouree, this community event features hundreds of stalls, local food and wine and family entertainment.

WHEN: November

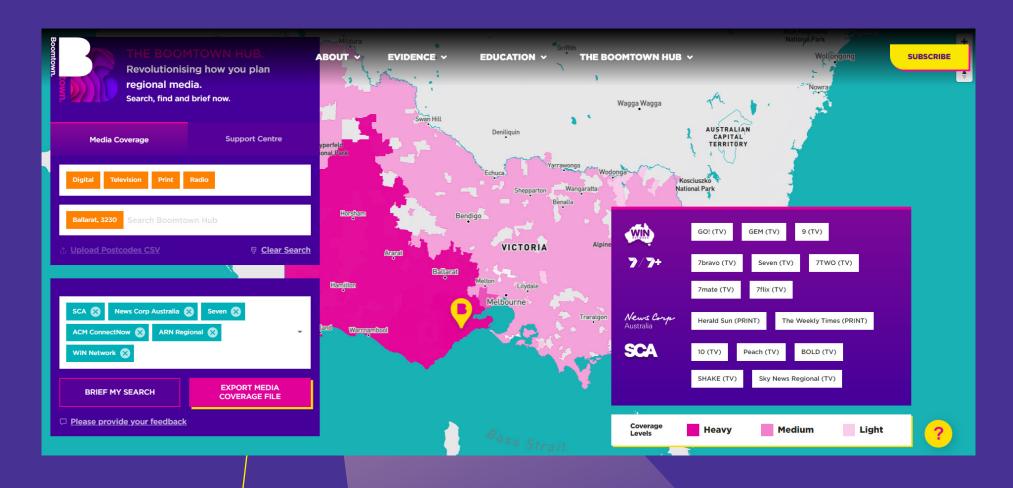
"We don't have to work as much or as hard because life is more affordable,"

- new Ballarat resident



Marketer opportunity: Big brands will stand out and be seen as huge community supporters at Ballarat's much-loved, down-to-earth festivals.

UNLOCK 118,137 BALLARAT RESIDENTS IN MINUTES







RESOURCES TO HELP YOU REGIONAL MEDIA AUDIENCES.

Boomtown.media

Sign up for Masterclasses, download case studies, meet Boomtown residents and discover how 9.6m extra Aussies can help you grow your brand.

boomtown.media/hub

The Boomtown Hub is your planning tool to regional Australia. Search interactive maps, download CSVs and use our streamlined to brief multiple media owners.













